

Tools, Speed, and Support to Help You Win More Business

A distributor-first approach designed to simplify projects, accelerate timelines, and maximize

How Pipp Supports Our Distributor Partners

High-Value Solutions

Deliver storage systems that solve real-world challenges—helping your customers maximize space, improve efficiency, and achieve measurable ROI.

Fast, Reliable Turnaround

Backed by a 210,000 sq. ft. manufacturing facility, we offer industry-leading lead times of just 1–2 weeks on most mobile system components.

Flexible, Customizable Offerings

Solutions tailored to a wide range of applications, layouts, and budgets—so you can confidently meet diverse customer needs.

Shelving Flexibility

Utilize Pipp's shelving inventory or seamlessly integrate with your preferred shelving lines.

Proven Performance

Engineered for durability, ease of installation, and long-term reliability—trusted by leading brands nationwide.

Distributor-Focused Support & Services

- Dedicated Distributor Account Managers to support your business growth
- Application review and solution recommendations tailored to each project
- Fast quoting and drawing turnaround – typically within 24–48 hours
- Flexible installation approach—distributor can self-perform installation or utilize Pipp's nationwide network of certified installers when additional support is needed
- Turnkey project support – including layout, seismic calculations, freight coordination, shelving, and complete mobile systems
- Detailed CAD drawings (plan views, system features, elevations)
- Optional before-and-after capacity analysis to demonstrate ROI
- Local manufacturer rep support across most U.S. regions, providing on-site assistance and expertise
- Competitive, distributor-friendly pricing structure
- 10-year warranty on mobile system components
- 1-year labor warranty on systems installed by Pipp-certified installers

Why Distributor Choose Pipp



1-2 Week Lead Times on Mobile System Components



Flexible Shelving + Installation Approach



Made in the USA



Strong Margins + Distributor-Friendly Pricing



Dedicated Support from Quote to Install